



#### CHRISTOPHER HEIDRICK

CPCU, ANFI, CFP®

# OVERVIEW

- LEVEL SET GENERAL PERSPECTIVES OF FLOOD INSURANCE IN GENERAL AND THE NFIP. HISTORY/BASIS FOR THOSE PERSPECTIVES
- KATRINA PIVOTAL MOMENT OF CHANGE
- CONTENT AND EFFECT OF MAJOR LEGISLATIVE CHANGES BW12 AND HFIAA
- THE PRIVATE FLOOD INSURANCE MARKET
- 2017 REAUTHORIZATION OF THE NFIP

#### GENERAL PERSPECTIVES

- FLOOD LOSS WILL NEVER HAPPEN TO ME.
- FLOOD INSURANCE NOT NEEDED OUTSIDE THE "FLOOD PLAIN".
- FLOOD INSURANCE ONLY AVAILABLE THROUGH THE US GOVERNMENT AND FUNDED BY THE US TAXPAYER.
- FEMA PRICING AND MAP ACCURACY

➢INDUSTRY - PRIVATE MARKET CANNOT PRICE BELOW NFIP AS NFIP ALREADY UNDERPRICED.

CONSUMER – I ONLY HAVE THE PRODUCT BECAUSE MY LENDER MAKES ME.

## HISTORY - BASIS FOR PERSPECTIVES

- FORMATION AND STRUCTURE OF NFIP
  - FINANCIAL STRUCTURE
  - ≻PRE-FIRM
  - ≻POST-FIRM
  - ➢ PARTICIPATING COMMUNITIES

• PROGRAM RESULTS 1974 TO 2005

# KATRINA - PIVOTAL MOMENT OF CHANGE

• \$17 BILLION EVENT

#### • NFIP BORROWED \$17.75 BILLION FROM TREASURY.

#### **BIGGERT WATERS ACT - 2012**

• RESULT OF 4 YEARS OF SHORT-TERM REAUTHORIZATIONS AND PROGRAM LAPSES.

- ATTEMPT TO "FIX" NFIP PERMANENTLY IN ONE BILL.
- ELIMINATED PRE-FIRM ("SUBSIDIZED") RATES
- ELIMINATED GRANDFATHERING
- EXTREME DIRECT AND INDIRECT RESULTS FOR SOME POLICYHOLDERS AND COMMUNITIES
- CREATED OPPORTUNITY FOR PRIVATE MARKET. (PRICING AND REGULATORY 42 U.S.C. 4012A)

#### SUPERSTORM SANDY - OCTOBER 2012

- SANDY OCCURRED AFTER BW12
- \$9 BILLION EVENT
- \$60 BILLION IN PUBLIC DISASTER ASSISTANCE
- NFIP BORROWED \$6.25 BILLION FROM TREASURY. TOTAL DEBT \$24 BILLION AS OF 3/31/2014.

# HFIAA - 2014

- RÉPEALED THE MOST HARMFUL PROVISIONS OF BW12
  - ➤ "SUBSIDIZED" RATES TO BE REMOVED OVER TIME RATHER THAN ALL AT ONCE.
  - ➤ "GRANDFATHERING" WILL CONTINUE.
  - NEW SURCHARGE APPLIED TO EACH POLICY
    \$25 PER POLICY FOR PRIMARY RESIDENCES.
    \$250 PER POLICY FOR ALL OTHER POLICIES.
- RESTORED STABILITY TO THE MARKETS.

## CREATION OF THE PRIVATE FLOOD MARKET

- BW12 REGULATORY AND PRICING CHANGE
- TECHNOLOGY DEVELOPMENT OF RISK MODELS
- EXCESS CAPITAL IN REINSURANCE MARKETS
- NFIP PRICING AND UNDERWRITING INEFFICIENCIES
  POLITICS IN NFIP PRICING (PENALTIES & TAXES)
  "SOCIAL PROGRAM" NATURE OF NFIP TAKE ALL COMERS
  BINARY NATURE OF FLOOD MAPS

## CURRENT PRIVATE FLOOD MARKET

- LESS THAN 1% MARKET SHARE, BUT GROWING. LONDON IS COMMITTED.
- MORE EFFICIENT UNDERWRITING AND PRICING
- BETTER COVERAGE
- SOME BARRIERS REMAIN (MARKET PARITY)

#### FUTURE FOR PRIVATE FLOOD AND NFIP

- MARKET PARITY AND MODERNIZATION ACT (ROSS-CASTOR/TESTER-HELLER)
- LENDER ACCEPTANCE CLARIFIED
- NFIP MAY BECOME RESIDUAL MARKET DUE TO SOCIAL ASPECTS OF PROGRAM
  - ► ACCEPTING PRIOR LOSSES
  - ➢GRANDFATHERING
  - ► TAXATION AND DEBT SERVICE
- NFIP MAY NOT BECOME RESIDUAL MARKET AS IT IS INNOVATING.

• HOUSE PROPOSALS

SENATE PROPOSALS

• CURRENT EVENTS/PROJECTED TIMELINES